



KERALA STATE ELECTRICITY BOARD Ltd

(Incorporated under the Companies Act, 1956)

Registered Office: Vidyuthi Bhavanam, Pattom, Thiruvananthapuram – 695 004

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ABSTRACT

Requirement of 33Nos. 20MVA,110/11kV Three Phase Transformers against Purchase Plan 2023-24 & 2024-25 - Purchase of 10Nos.(50%) as additional quantity from M/s.Atlanta Electricals Pvt. Ltd - Sanctioned - Orders issued.

Corporate Office (SCM & Procurement)

B.O. (FTD) No.427/2024 (SCM/XT/AEE7/139/2020-21/
20MVA/ ATLANTA) Thiruvananthapuram.

Dated:08-10-2024

- Read:
1. P.Q. No. SCM.83/2021-22/5413 dated 03.11.2021 placed with M/s. Atlanta Electricals Pvt. Ltd.
 2. B.O.(DB)No.211/2023(KSEB/SCM/XM/AE(A)/2022-23/PP-2023-24) dated 28.04.23 PP 2023-24
 3. B.O. (DB) No.70/2024(KSEB/SCM/XM(A)/2023-24) dated 13.02.2024 for PP 2024-25.
 4. Bid No. KSEB/SCM/eP.02/2024-25 dated 16.05.2024 for 33 Nos. 20MVA, 110/11kV Transformers.
 5. Note No. D(T&SO)/T1/Material/20MVA Trfr/Atlanta/172 dated 16.05.2024 of the Director (T,SO&P).
 6. Letter No. SCM/XT/AEE7/139/2020-1/20MVA/ATLANTA/42350/ 2024 dated 19.05.2024
 7. Letter No. AEPL/ADDL. ORDER/1527/KSEB/20 MVA/HHS/ dated 23 May 2024 of M/s. Atlanta Electricals Ltd.
 8. Note No. SCM/XT/AEE7/139/2020-21/20MVA/ATLANTA/44153/2024 dated 26.05.2024 of CE (P&SCM) submitted to Full Time Directors.
 9. Note No. SCM/XT/AEE7/139/2020-21/20MVA/ATLANTA/72733/2024 dated 09.09.2024 of CE (P&SCM) submitted to Full Time Directors.(Agenda Item No. 32/09/24)
 10. Minutes of meeting of the Full Time Directors held on 20.09.2024 vide Resolution No FTD 1/9/2024/32.

ORDER

There is a total requirement of 33 Nos. 20MVA, 110/11kV 3 phase transformers as per Purchase Plan 2023-24 as per B.O. read as 2nd and for the Purchase Plan 2024-25 as per B.O. read as 3rd above.

The Director (T, SO&P) has directed to check if there is a possibility to place an additional quantity purchase order to meet the urgent requirement of 20MVA transformers.

The Director (T,SO&P) as per note read as 5th has directed to place an additional quantity purchase order with M/s. Atlanta for 10 units considering the following.

The Chief Engineer, Transmission South and Transmission North has reported that 60 Nos. 110/11kV, 20MVA transformers are required for various works proposed for the year 2024-25 and the additional works proposed in view of the unprecedented increase in demand observed during this year summer. Out of this, 11Nos, of transformers are urgently required, so as to commission the same before the next summer season.

Purchase Order read as 1st above was placed with M/s. Atlanta Electricals Pvt. Limited for 20 Nos. 20MVA, 110/11kV, 3 Phase transformers to meet the requirement of 2021-22 and the firm had completed the supply on 28.09.2022.

They are willing to execute an additional quantity of 10Nos. of 20MVA, 110/11kV Power transformers with as-on-date IEEMA PV updated rate of the Purchase Order dated 03.11.2021.

The matter was placed before the Full-Time Directors as per note read as 8th above. The note was circulated among the Directors to obtain direction in this matter. It was decided to place an additional Purchase Order with M/s. Atlanta for 10Nos. 20MVA transformers. For issuing the Board Order as per the FTD decision, the file was forwarded to the Company Secretary. The Company Secretary has raised some audit queries regarding the audit inspection reported by AG, regarding the financial commitment of Rs.11.44 Crore against the Purchase Order dated 03.11.2021 as a result of non-re-fixation of the price of material supplied after the scheduled delivery period. Also, query was raised about the quality issue reported under Transmission Circle, Kalamassery for the transformer supplied under the same Purchase Order. The CMD directed to place the matter before the Director Board with remarks on the audit objection raised by the AG.

The Tendering Authority recommended that the above item is procured on variable price basis. Hence, as per the Purchase Order condition, the firm is eligible for price variation if the items are supplied as per the scheduled delivery. Hence issuing a Purchase Order with the updated basic price as requested by the firm may be considered for meeting the urgent field requirement and probable lead time required for delivery against the new tender. The approximate financial commitment will be Rs.27,81,20,426/- (Rupees Twenty Seven Crore Eighty One Lakhs Twenty Thousand Four Hundred and Twenty Six only). Meanwhile, the price bids for the new tender eP.02 were opened on 21.08.2024. M/s. Atlanta became the L1 firm. When compared to the updated basic price in August 2024 of

the previous purchase, the rate offered by M/s. Atlanta Limited (L1 firm) is increased by Rs.4,12,90,198.52 (i.e., about 14.85%). The previous purchase was on 03.11.2021. The quantity as per the last purchase was 20 Nos., whereas the quantity as per the new tender is 33 Nos. Upon observing the price comparison there is a difference of Rs.4,12,90,198.52 in amount in new tender and the % increase is 14.85.

Accordingly, the matter has been placed before the Full Time Directors for decision.

The Full Time Directors discussed the matter in detail and passed the following resolution.

Resolved to authorize the Chief Engineer (P&SCM) to place an additional Purchase Order for the supply of 10Nos. 20MVA, 110kV/11kV 3 Phase transformers with M/s. Atlanta Electricals Ltd., Gujarat (i.e., 50% of the original order) against the Purchase Order No.SCM.83/2021-22/5413 dated 03.11.2021 at the updated basic rate as on the date of issue of additional Purchase Order. (Basic price as per original Purchase Order is Rs.1,63,75,005/-) subject to the condition that the firm shall strictly comply with the technical specifications as per tender conditions. The price is variable without ceiling limit with applicable GST. For price variation calculation, the basic price as per the original Purchase Order will be taken with the following conditions.

1. Price variation is applicable only for the supplies made within the scheduled delivery as per the Additional quantity Purchase Order.
2. If supply is made after the scheduled delivery period, the price will re-fixed with the lowest of the following prices:
 - Basic price as per Additional quantity Purchase Order (i.e., the updated basic price as on the month of issuing additional quantity Purchase Order).
 - Updated basic price as per IEEMA as on the offer date'
 - Updated basic price as per IEEMA as on the scheduled date of delivery.
 - Updated basic price as per IEEMA as on the actual delivery date.
 - Lowest of the updated basic price of the new Purchase Order issued/ rate revealed in the new price bid opened and accepted by the KSEBL for the material with same specification, during the period from the date of additional Purchase Order till actual date of supply, as on offer date/ scheduled delivery date/ actual delivery date of the defaulted Purchase Order.

The approximate financial commitment for the above purchase comes to Rs.27,81,20,426/- (Rupees Twenty Seven Crore Eighty One Lakhs Twenty Thousand

Four Hundred and Twenty Six only). (Variable without ceiling limit).

Orders are issued accordingly.

By Order of the Full-Time Directors

Signed by

Lekha Geetha

LEKHA G

Date: 08-10-2024 17:51:03
COMPANY SECRETARY

To:

The Chief Engineer (P&SCM)

Copy to:

The Company Secretary / Chief Engineer (IT,CR&CAPS) for publishing in the website
/ Financial Advisor / Chief Engineer (Commercial & Tariff) / LA&DEO / Chief

Internal Auditor / Chief Vigilance Officer

The Chief Personnel Officer / Public Relations Officer

The TA to the Chairman & Managing Director / Director (Generation-Civil) /

Director (Distribution, Safety, SCM & IT) / Director (Transmission, SO & Planning) /

Director (Generation - Electrical, REES, SOURA, Sports & Welfare)

The PA to the Director (Finance & HRM)

The Sr.CA to the Secretary (Administration)

The RCAO/ RAO

Stock File.

Forwarded / By Order


Assistant Engineer